

Message Text

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PAGE 01 STATE 119235
ORIGIN COME-00

INFO OCT-01 AF-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/BIC/OED/MEPD/WHAIMES/CF
APPROVED BY AF/EP:LMWHITE
COM/BIC/OED/MEPD/SMCONGER, DIR.
COM/BIC/OIM/SMILLER (INFO)

-----241928Z 022894 /41

R 241418Z MAY 77
FM SECSTATE WASHDC
TO AMEMBASSY LAGOS

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E.O. 11652: N/A

TAGS: BENC, NI

SUBJECT: MAJOR PROJECT: PETROCHEMICALS

REF: A) LAGOS 5582, B) LAGOS 5287, C) LAGOS 5486

1. GREATLY APPRECIATE PETROLOFF'S INFORMATIVE REPORTS ON SUBJECT PROJECT. PER SEPTTEL, WHICH CROSSED REF A, PARSONS REP (GEORGE MICKEY) IN LAGOS THIS WEEK FOR DISCUSSIONS WITH MOI. BELIEVE KEITH THOMSON, BECHTEL, ALSO IN NIGERIA. FYI: FOSTER WHEELER HANDLING THIS ONE FROM U.K. SUBSIDIARY SO FAR. BOTH U.S. FIRMS FORESEE PROBLEMS IN RESOLVING TERMS OF PROJECT MANAGER RESPONSIBILITIES (SIMILAR TO THOSE PROBLEMS MENTIONED BY FLUOR REF B), AND THUS DO NOT EXPECT CHOICE OF CONTRACTOR TO BE MADE ON SCHEDULE. SITUATION WILL PROBABLY REQUIRE CLOSE MONITORING.

2. WOULD BE INTERESTED IN FURTHER WORD ON ANY OTHER
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FOREIGN COMPETITION, AS SEEMS UNLIKELY THREE COMPANIES MENTIONED ABOVE ARE ONLY CONTENDERS. EXPECT REPS FROM OTHER COMPETITORS MIGHT SHOW UP IN LAGOS THIS OR NEXT WEEK.

3. ALSO FYI, BELIEVE BECHTEL HAS SUBMITTED UNSOLICITED PROPOSAL FOR HARMONIZING INFRASTRUCTURE AND INDUSTRY

IN REGION OF PETROCHEM COMPLEX, INCLUDING NEW TOWN
AND UTILITIES, ETC. AS DESCRIBED REF B.

4. STONE AND WEBSTER PLANNING TRIP TO LAGOS FOR JUNE
PER REF C. EXPECT DIAMOND SHAMROCK ALSO TO MAKE VISIT
SOON, AT OUR SUGGESTION. WILL ADVISE FURTHER.

5. FLUOR U.S. CONFIRMS COMPANY DECLINED TO BID FOR
MANAGING CONTRACTOR, BUT REMAINS INTERESTED IN DOWN-
STREAM WORK.
VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
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Sent Date: 24-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE119235
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/MEPD/WHAIMES/CF
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770185-0307
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770523/aaaaatrg.tel
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Litigation History:
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Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 LAGOS 5582, 77 LAGOS 5287, 77 LAGOS 5486
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 07-Feb-2005 12:00:00 am
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Review Exemptions: n/a
Review Media Identifier:
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Review Release Event: n/a
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Review Withdrawn Fields: n/a
SAS ID: 2388811
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: PETROCHEMICALS
TAGS: BENC, NI
To: LAGOS
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/0550d18a-c288-dd11-92da-001cc4696bcc
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